



**Innovative Healthcare Solutions
to Ensure Your Success**





Our Mission

We strive to constantly improve what is essential to human health by mastering science and technology and delivering complete solutions with impeccable service.

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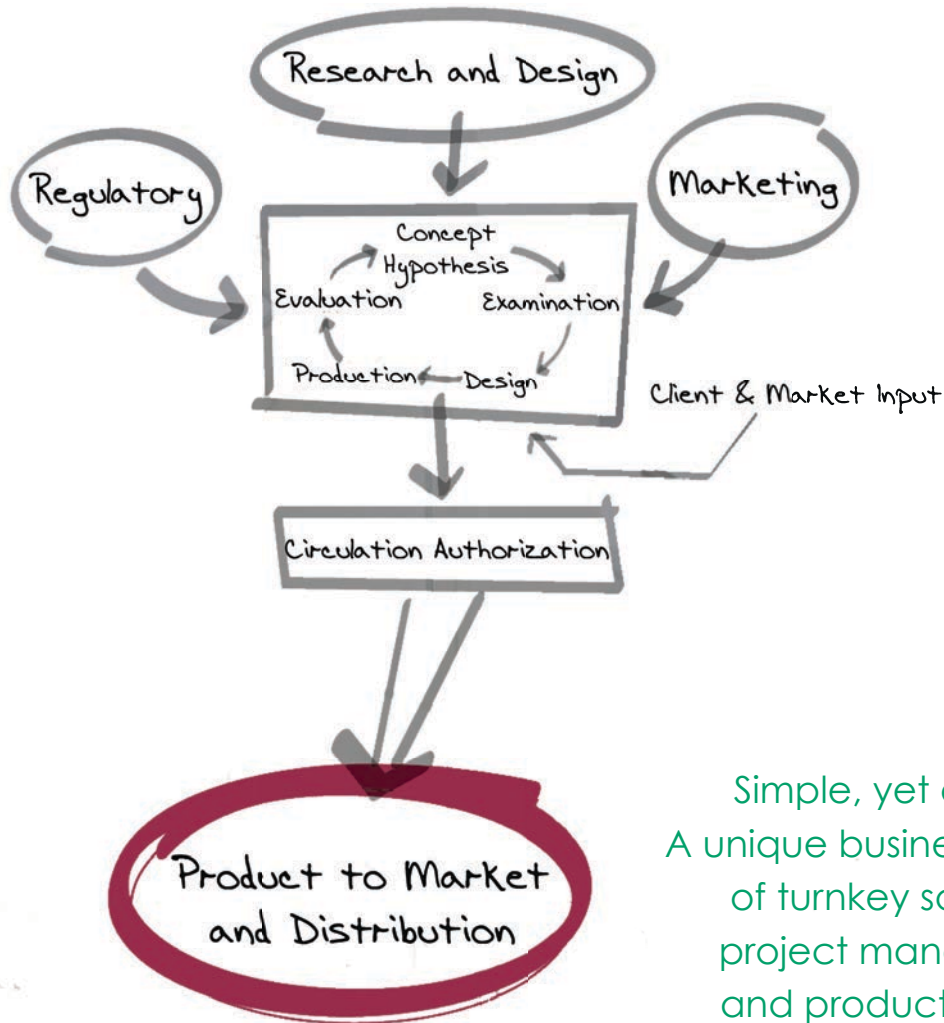
We specialize in turnkey
project management
solutions for health care
products and services

With our headquarters stationed in Athens, Greece and with satellite offices in Cyprus, Lebanon, Dubai and Serbia, GMG Group is a multinational consortium of companies that provide specialized services to the healthcare sector. Among others, these include product development, clinical trials, regulatory support, consulting and direct distribution for the Pharmaceutical and Medical Device industries, serving European, MENA and Overseas markets.

Through its subsidiaries and affiliates, GMG Group brings a fresh and precocious approach to regulatory services towards manufacturers, marketers and healthcare professionals. Beyond individual consulting we offer complete, turnkey solutions that span and fill the gap between end-users and the producer, seamlessly liaising the opposing ends of the market chain. Our goal is to exceed client expectations by offering outstanding solutions to regulatory requirements that complement and facilitate the remaining activities of stakeholders, in order to extend market reach, and build trust.

In our business
we have the
conviction
that all dreams
are achievable.
Our clients' dreams
inspire the power
and energy
"to get it done".





As experts in Pharmaceuticals and Medical Devices for over 20 years, GMG Group has developed a unique model of complete solutions for customers in the health sector.

With partners and staff involved for years in research, consulting, Notified Body auditing, Regulatory Affairs (RA), Quality Assurance (QA), production, advertising, retail and sales & distribution of medical products, GMG Group can be effectively involved in every stage of product and business development from concept to end-user, offering project management consulting and functional support in production and distribution through own network or affiliated distributors.

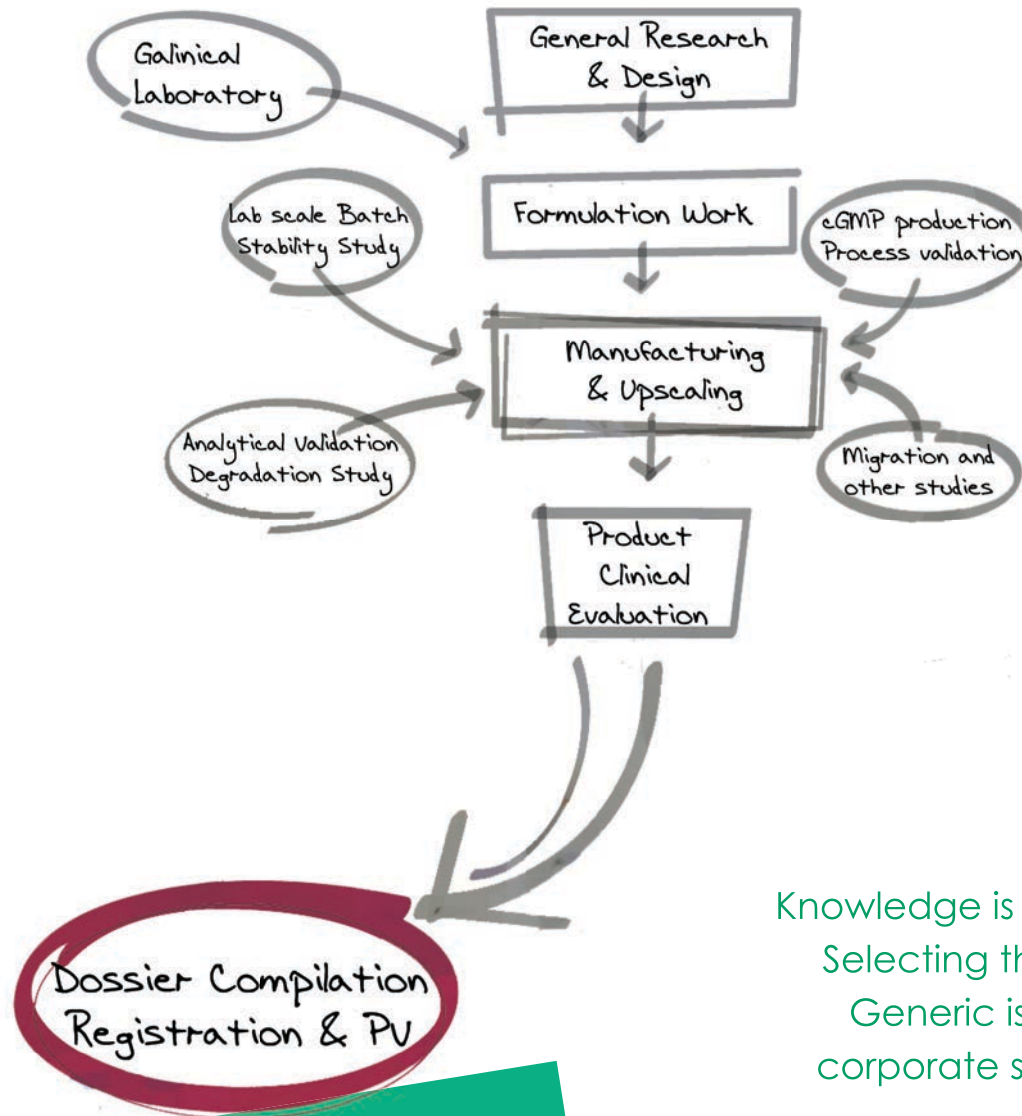
Simple, yet effective.
A unique business model
of turnkey solutions in
project management
and product lifecycle

Facing the future from the right perspective

People are companies' greatest asset. GMG Group will ever be as good as the people it keeps. So we invest in the best. Essentially, we have brought together under a single roof, an extensive range of skills and knowhow to offer project management and implementation as truly complete turnkey solutions from A to Z.

To this end, we employ a significant percentage of our human resources in Research & Development, and Marketing, ensuring our efforts focus on innovative solutions for our customers that lead rather than follow market trends.

We strive for simplicity and flexibility. Our streamlined work model incorporates a single frontline contact for every client. This senior manager coordinates all the teams involved per project in the background and reports progress directly to the customer. Hence, even for complicate multi-discipline projects, customers need no longer chase people around. Clients have a single point of immediate reference so they can focus on what they do best, and simply let us take care of all the rest.

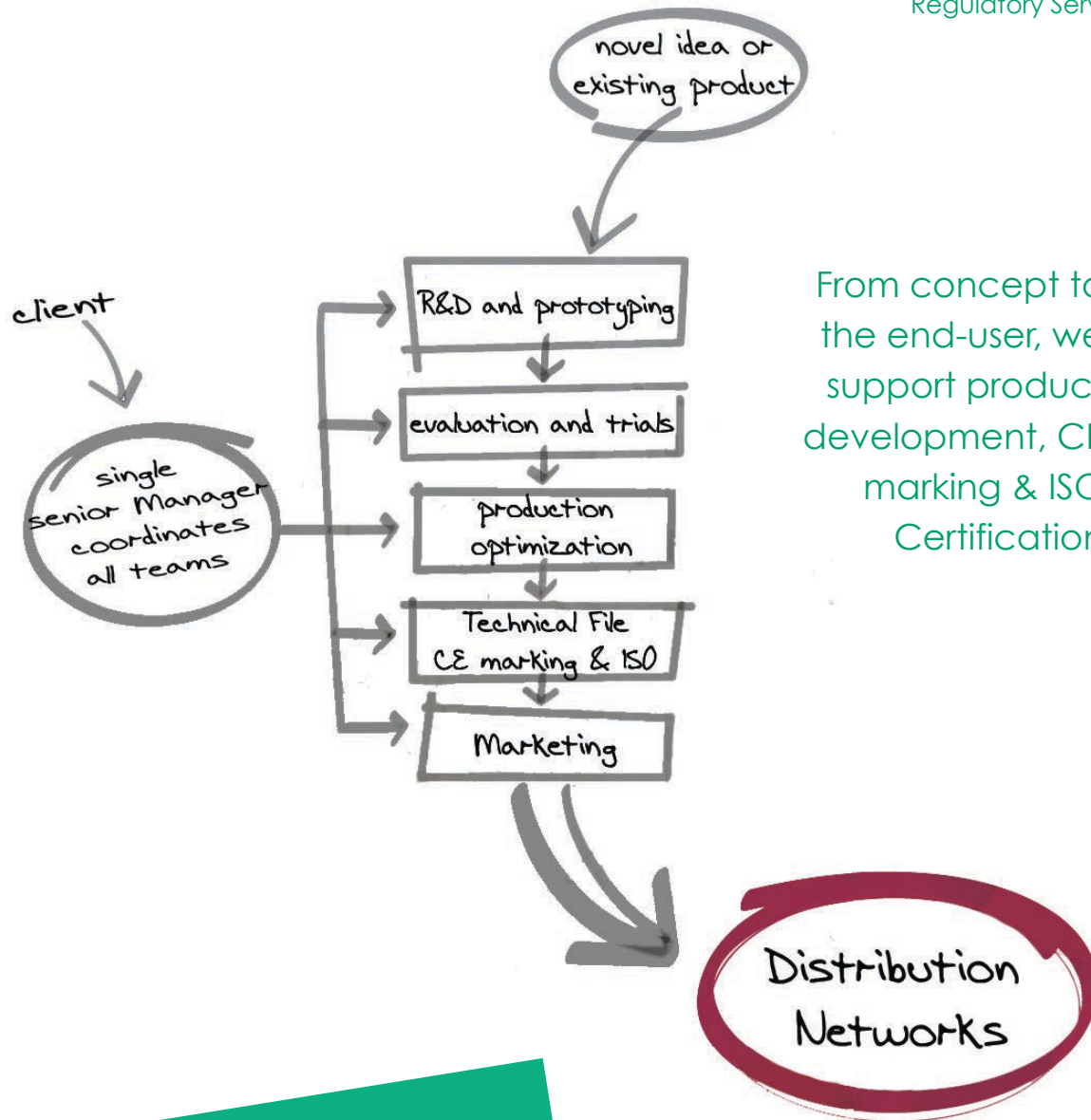


Our services to Pharmaceuticals include, documentation, regulatory and registration support for generics. Specialist solutions to European and MENA Pharmaceutical Clients have extended to problem solving within manufacturing lines, API sourcing and in logistics & distribution channels.

Our support to Product Development and GMP formulation falls within the latest EMA guidelines but also caters for the requirements of diverse markets within the areas of our geographic deployment.

Assisted by our Regulatory Division we streamline the activities necessary for the shortest time to submission while minimizing development costs and risks.

Knowledge is power.
Selecting the right
Generic is key to
corporate success



GMG Group has unique capabilities in devising optimum strategies for medical device development. From classification, to design, verification, validation and certification, we offer the one-stop-shop to bring products to market.

Our engineers and scientists are supported and guided by the Regulatory Division to comply with applicable standards, overcome classification hurdles and accelerate certification and approval by exemplary documentation conduct and practices that facilitate Technical File writing and subsequent auditing.



For over 20 years GMG Group works closely with healthcare organizations worldwide to customize their Quality Management Systems and optimize their operational excellence. Our ISO Systems meet all European requirements and FDA GMP and GLP compliance.

GMG Group, with multinational presence and offices in key locations worldwide, has helped hundreds of Healthcare Institutions, Manufacturers and Distributors within the medical sector to implement a broad range of Quality Management Systems from the generic ISO 9001 and ISO 13485 series to the most demanding validation standards for GMP and GLP compliance.

Our astute teams work closely with customers to determine their business needs, fully customize a quality system that meets those needs, and ensure that systems are implemented on schedule and within budget.

Our Quality Management Systems are designed specifically for entities within the Health Sector taking into account the demanded quality and extra legislations that govern the sector besides ISO recommendations. If necessary, our teams can assist customers re-engineer their business structure and operations and proceed with the appropriate validations.

Our Research & Development Division seeks for new opportunities and growth potential for our clients. We help customers decrease development time by assessing, evolving or co-developing from scratch individual products within our facilities. Our experienced engineers in coordination with GMG Group Marketing Divisions help in the selection of the right product portfolios for companies within a given market, reducing customer risk to zero.

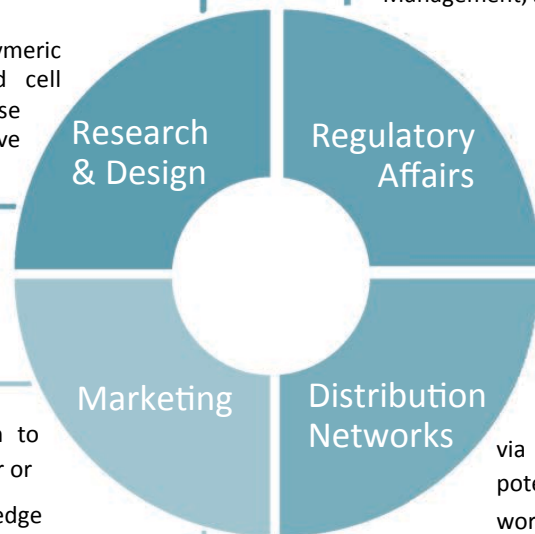
In generics, and effervescentics our R&D services include galenical & analytical development, scale-up and stability studies, as well as licensing in & out of dossiers, tech transfer, quality API selection and supply, Bioequivalence studies, facility inspections by our QPs and manufacturing site selection.

In Medical Devices, we specialize in advanced polymeric consumables, disinfectants, nanotechnology and cell therapy applications, but have assisted diverse customers from artificial limbs to electronics solve problems and bring their products faster to market.

We design and apply Regulatory Affairs Strategies from initial application right through to approval for Pharmaceuticals and Medical Devices of all Classes. For national depositions within EU or approvals in the USA (FDA) we operate through our own branches or via networks of local consultants, so as to manage MRPs/DCPs as well as national applications, CE marking, EC Rep, ISO 13485 certification and production process validations in a most effective manner.

Additionally for MAHs we offer post-marketing applications, eCTD Dossier preparations and Pharmacovigilance services. In collaboration with affiliated CROs we provide complete Clinical Trial and Data Management, Site Monitoring and Biostatistics.

Our dedicated Patent Department caters for Patent and Trademark Registrations on a global scale helping clients decide on the best strategy for international business and product deployment.



There is no better way to know a product than to develop it or help compile its Technical File or Dossier or manage its Clinical Trials. Combine that deep knowledge with a team of savvy, aggressive marketers and talented, imaginative artists and you have one explosive marketing campaign! That is how we develop Clinical and Promotional Strategies for our clients.


As a full-channel agency, our Creative Division covers all client promotional needs from Brand Identity to Concept statements and e-Media applications, web marketing, e-detailing, CLM services, webinars, interactive demos, intricate animations and many more. Where we differ from mainstream advertising and promotional agencies is that our creative teams are supervised by medical professionals who have spent a lifetime in industry and medical sales and comprehend the market and customer products even better.

Many Consultancy Firms approach product distribution via online searches or through "objective" evaluations of potential distributors they may know of or through their work *around* the market.

We transcend either approach as we descend from *within* the market and utilize our own sales teams of distribution subsidiaries within GMG Group with over 20 years of experience in Pharmaceuticals, Orthopaedics, Surgery and Biologics, or through affiliates with proven abilities in various medical disciplines. In cases where a new sub-distributor may be chosen, our stringent profiling service and direct supervision will guarantee results in the shortest transition period possible.

Landing sales is not enough. Profitable distribution is a multi-discipline art that requires knowledge of market, language and cultures, taxation, legalities, regulatory and logistics. We support customers on every step.





Entrepreneurship is our core. Freedom to create is our culture. We attract and retain superior associates who need to be kept engaged in challenging work that stimulates intellect and stretches abilities.

Just like our services, work and training at GMG Group is holistic with staff awareness of all stages involved in a project regardless of specialty. We forge team spirit through individuality and entrepreneurial creativity.

But superior minds don't come easy or often. So we start early. Our 'GMG Group People Initiative' is a unique opportunity for young talents to excel in academia and foster a corporate attitude with a chance to continue with us afterwards. In collaboration with selected organizations of excellence like the University of Cambridge, UK we support exceptional PhD candidates with corporate scholarships and on-the-job training with real GMG Group projects.

Our Corporate Social Responsibility extends further through local community support via educational seminars on health awareness and volunteer work in smaller hospitals.

Great things
are made by
people who
share a passion,
not by those
talked into one.

Employer of Choice

Internal quality assurance system

GMG has designed and implemented a fully developed internal quality assurance system under which the GMG operates:

- ❑ According to the requirements of standard EN ISO 9001: 2008 for the scope: Import, Export, Marketing, Distribution and Support of Medical Science and Medical Product, Service, Medical Equipment, Organization of Medical Congresses (Certificate Nr.: 30550286 QM08 / DQS GmbH).
- ❑ According to the requirements of ISO / IEC 27001: 2013* for the scope: "Provision of Patient Support Services" and "Marketing and Distribution of Medical Devices". (Certificate Nr.: 048 17 0016/ TUV HELLAS/TUV NORD).
- ❑ Pursuant to the requirements of the Ministerial Decision DY8d / GPoik. / 1348/2004 on Good Handling Medical Devices (Cat. Confirmation: 30550286 / DQS GmbH).



Customers

Our customers are among the best-known healthcare and life science companies and organizations.
To name a few:



UNITED ARAB EMIRATES
MINISTRY OF HEALTH & PREVENTION



الجمعية اللبنانية لأمراض الغدد
الغدد والسكري والدهنيات
LSEDL
LEBANESE SOCIETY
OF ENDOCRINOLOGY
DIABETES AND LIPIDS



- Greece
- Middle East
- Serbia
- Cyprus

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WORLDWIDE CORPORATE
OFFICE LOCATIONS

